



SolidCAM

The Gold-certified integrated CAM-Engine for SolidWorks

Newsletter July 2008

IN THIS ISSUE

[SolidCAM in Japan](#)

[ACRO shapes its future with SolidCAM](#)

[First SolidCAM User Meeting in Denmark](#)

SolidCAM in Japan



Norio Ohta (*see photo*) is the new Sales Manager for SolidCAM's subsidiary in Japan. He has over 20 years of experience in senior technical and sales positions in the CAD/CAM industry. Prior to joining SolidCAM, he served as Delcam Japan's Technical Sales Manager.

We announced recently the establishment of our Japanese subsidiary, SolidCAM Japan K.K., based in Tokyo, Japan, and the appointment of Norio Ohta as Sales Manager for Japan. His vast experience will be instrumental in supporting and expanding SolidCAM's business in Japan.

SolidCAM has been selling in Japan for more than 6 years, through our long time distributor, Tactx K.K.. The establishment of a permanent presence in Japan signifies our highest commitment to the Japanese market. SolidCAM Japan will enable us to be closer to the Japanese market and provide the needed support and attention to our customers and distributors. We intend to expand our distributor network, and cooperate very closely with the Japanese manufacturing industry.

During June 25 - 27, we presented our new version SolidCAM2008 R12 at the 19th Design Engineering and Manufacturing Solutions Expo (DMS) in Tokyo. With more than 1,600 exhibitors, [DMS](#) is Japan's largest trade show and conference on IT solutions for the manufacturing industry. Our greatly enhanced 2.5D Milling and our new strategies for Simultaneous 5-axis Machining and for Mill-Turn, which includes support up to 5-axes (XYZCB) and back spindle operations, have been especially acclaimed by our Japanese users and resellers.

Dear reader, we wish you nice summer holidays and hope to see you on one of our big trade shows in autumn.

Emil Somekh
Managing Director
SolidCAM Ltd.

• ACRO shapes its future with SolidCAM

[ACRO Precision Technology](#), located in Catfield, United Kingdom, has over 30 years experience in the machining of precision turned parts. In 2007, the company expanded its services also to the milling of complex parts with very high accuracy. ACRO Precision Technology invested in a Vertical Machining Center and in the integrated solution SolidCAM +SolidWorks.



ACRO's recent projects for the new manufacturing technology have been for the automotive and oil industries. Fred Pain, the General Manager (*see photo*), states: "The real beauty of this manufacturing technology is the fact that it is controlled using data direct from the software used to design the component. This considerably reduces the risk of errors being introduced, enabling us to get even the most complex component right first time. This means we reduce waste, save machine time and provide the highest levels of service to our clients. In many ways, it's a new and more efficient way of doing business and it's proving to be an exciting new direction for ACRO."

[More about SolidCAM at ACRO...](#)

• First SolidCAM User Meeting in Denmark

SolidCAM Scandinavia invited its users for the first Danish user meeting into the MEGASCOPE Theatre in Horsens, Denmark. Nearly 50 participants came to this event, the main topic of which has been the presentation of the new version SolidCAM2008 R12, which will be released to the Scandinavian SolidCAM users in the next weeks.



Wolfgang Müller, SolidCAM's Vice President Europe, gave an overview about the activities in Europe including some important customer successes. Bo Pedersen, Manager of SolidCAM Scandinavia, and Yoav Meyuhas, European Support Specialist, demonstrated the new version in detail. The Danish users showed special interest in SolidCAM's enhanced Automatic Feature Recognition and Machining capability (AFRM) for holes and pockets. It supports now also multi-level closed and open pockets in a solid model, in addition to through pockets. Bo Pedersen summarizes: "The release of our new version is a good time to gather our increasing user community in Denmark. For us it is not only important to inform our users about all new features, but also to encourage our users to communicate among each other."

[Video introduction about SolidCAM's new Pocket Recognition...](#)

Upcoming events

- [SolidCAM2008 R12 Launch, Bangalore \(India\), Jul 22](#)
- [AMB 2008, Stuttgart \(Germany\), Sep 8-13](#)
- [IMTS 2008, Chicago \(USA\), Sep 8-13](#)

SolidCAM infos

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